



KELLY A. HALLIGAN

Of Counsel

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With a primary focus on telecommunications, Kelly Halligan concentrates her practice on commercial transactions and customer negotiations. She skillfully prepares, reviews, negotiates and closes complex telecommunications outsourcing contracts for multimillion-dollar transactions and is adept at providing support on a wide range of related contract exhibits and documents.

Kelly also supports the deployment of an array of functions for our client's largest systems integrator customer and its end users for domestic and international services. Our clients rely on Kelly's knowledge and experience when seeking legal advice, assistance and associated research to advance their projects.

REPRESENTATIONS INCLUDE

- Successfully closed a \$145 million global enterprise agreement with a large telecommunications client's major customer for the delivery of a cloud-based global conferencing and collaboration suite of services to an internal user population spanning more than 80 countries.
- Successfully closed a \$100 million service contract with a telecommunications client's largest customer for the provision of SD-WAN hardware and software in a custom solution wrapper comprising transition, implementation and ongoing operations management and maintenance support.
- Supported a telecommunications corporation's service provider partner license agreement valued at \$19.44 million+ for a cloud platform with thousands of customer users worldwide.
- Provide ongoing assistance with a telecommunications client's master services agreement with its chief customer covering \$1 billion+ in spend for telecommunications, enhanced communications, network delivery and technical support services, communications equipment and software, and associated management services.

PRACTICE AREAS

Commercial Law

Telecommunications

EDUCATION

College of William & Mary, B.A.

Antonin Scalia Law School at George Mason University, J.D.

ADMISSIONS

Virginia

U.S. District Court, Eastern District of Virginia

United States Court of Appeals for the Fourth Circuit

ACTIVITIES

Co-Presenter, "Ethics and Etiquette" podcast
