



RICHARD A. GIUDITTA, JR.

Managing Shareholder

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As Managing Shareholder, Richard A. Giuditta, Jr. assumes a broad range of responsibilities from directing the firm's operations and leading our government and regulatory teams to advising clients faced with complex compliance and operational challenges. Drawing on his strong business acumen and over 25 years of political, public policy and government affairs experience, Rich is skilled at developing strategies, building coalitions and implementing tactics in order to achieve optimal results for the firm's clients.

A trusted advisor, Rich provides CEOs and corporate executives with valuable guidance and practical solutions as they navigate rapidly changing business and reputational challenges. With a focus on regulatory compliance, crisis management and business development, Rich has a keen understanding of the interplay between business imperatives and government action. Our clients rely on his deep experience and thought partnership when engaging with attorneys general, regulatory agencies and legislative bodies.

Among his many achievements, Rich has served with distinction in elected and appointed government positions and is a member of the Board of Regents of Seton Hall University.

REPRESENTATIONS INCLUDE

- Represented a national provider of energy services and products in multiple attorney general investigations, resulting in no financial penalty or admission of liability.
- Successfully negotiated settlements for a telecommunications company with multiple state taxing authorities regarding its delayed payment of sales and use taxes, thereby avoiding criminal sanctions.
- Lead negotiator with local funding authorities in connection with U.S. site selection for an international food manufacturer. The negotiation process involved the evaluation of potential sites across 13 states and resulted in an incentives package valued at \$150 million.
- Secured site plan approval and wetland entitlements for a mixed-use high-rise commercial and 450-unit residential development on the Jersey City waterfront.
- Negotiated a multi-agency settlement in connection with the issuance of a public health advisory, thereby avoiding a full product recall and a \$500 million+ financial impact.

PRACTICE AREAS

Business Development & Incentives
Procurement

Land Use, Development &
Redevelopment

Public Entity

Regulatory & Legislative Affairs

Renewables & Sustainability

Retail Energy Supply

EDUCATION

Seton Hall University, B.A.

Seton Hall University School of Law,
J.D.

ADMISSIONS

New Jersey

United States District Court for the
District of New Jersey

ACTIVITIES

Board of Regents, Seton Hall
University

Board of Directors, Hockey in New
Jersey

Member, Corporate Legal Operations
Consortium
