

# Justin Hanna

ASSOCIATE

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## Practice Areas

- Mergers & Acquisitions
- Emerging & Growth Business

## Education

- Wayne State University Law School  
J.D.  
Founder & Chair, Transactional Law Competition  
President, Business & Entrepreneurship Law Society  
Executive Board, Wayne State SBA Board of Governors  
Executive Lt. Governor, 6th Circuit, ABA Law Student Division  
Silver and Bronze Key Certificates for high academic achievement
- Wayne State University's Mike Illitch School of Business  
Master of Business Administration, Finance Concentration
- Wayne State University  
B.S. in Business Administration with a concentration in Management, *cum laude*

## Bar Admission

- Michigan

## Court Admission

## Overview

Justin Hanna is an attorney in our Mergers & Acquisitions and Emerging & Growth Business practice groups. He has dedicated his practice to empowering entrepreneurs and businesses of all sizes to grow through effective strategic planning and analysis. His expertise centers on corporate law, with a strong emphasis on middle-market mergers and acquisitions in which he has advised clients on transactions from \$1 million to over \$1 billion in aggregate consideration. Among other areas, his corporate focus extends to contract analysis and negotiation, corporate governance, business planning and other general corporate matters. He also advises real estate owners, developers, and investors on matters relating to acquisitions and sales, development, and leasing.

Justin has been recognized for achievements both within and outside of his practice, and is active in serving the community where his leadership has directed countless hours in Jaffe pro bono legal services to community members in need. He also was a founder of and continues to be involved with the Jaffe Transactional Law Competition, an M&A focused, skill-based program held at Wayne State University Law School which continues to be a mainstay for business-minded law students throughout the region.

## Significant Matters

- Represented a closely held multinational remediation services company in a reverse triangular merger with a private equity buyer for \$1.5+ billion in aggregate consideration and a subsequent spinoff of \$170+ million in retained property and assets
- Represented a private equity fund in a \$350+ million equity sale of its platform company in the precision tooling and manufacturing industry to a private equity buyer
- Represented a private equity fund in a \$250+ million equity sale of its platform company in the underground water and sewer pipe restoration industry to a private equity buyer
- Represented a private equity fund in a \$100+ million equity sale of its platform company in the candle manufacturing industry to a publicly-traded manufacturing and distribution company
- Represented a private equity fund in an \$80+ million equity acquisition in the healthcare services industry
- Represented a private equity fund in a \$35 million equity acquisition of a national surveying and engineering company
- Represented a closely held business in a \$33 million asset sale in the equipment engineering and manufacturing industry
- Represented a food and beverage manufacturer and supplier with international shareholders in a \$28 million sale of stock to a competitor company
- Led representation of a closely-held freight and logistics company joining with a competitor to form a new joint venture with over \$15 million in combined annual revenue

- U.S. District Court for the Eastern District of Michigan

- Represented an owner-operator in a \$6+ million equity sale of a group of psychology clinics to a private equity buyer
- Represented an ownership group in a \$4+ million asset and real estate sale of a landmark hotel in Detroit to a local investment group
- Led representation of an owner in a \$4+ million asset and real estate sale of a shopping center and banquet hall
- Led representation of an owner-operator in a \$1.8+ million equity sale in the security systems industry
- Led representation of entrepreneurs in multiple \$1+ million acquisitions of assets and real estate, and the related financing, of local veterinary clinics
- Led representation of a controlling member of a company in the communications industry in multiple \$1+ million equity buyouts of a minority members

## Affiliations

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- American Bar Association
- State Bar of Michigan
- Chaldean American Bar Association
- Chaldean American Chamber of Commerce, Board of Directors, CYPN and PAC Committee Member
- Chaldean Young Professionals Network, Co-Chair
- Association for Corporate Growth, Programs Committee and NexGen Member
- CODE Legal Aid, Outside Counsel and Contributor
- Institute for Continuing Legal Education (ICLE), Business Law Advisory Board Member and Contributor

## Recognition

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- Best Lawyers in America: Ones to Watch 2021
- Super Lawyers "Rising Star" 2018, 2019, 2020
- Crain's Detroit Business "20 in their Twenties" 2018
- Michigan Lawyers Weekly "Up & Coming Lawyer" 2017