

# Natalie Watkins

PARTNER

✉ [nwatkins@jaffelaw.com](mailto:nwatkins@jaffelaw.com)  
☎ 248-727-1387  
📍 27777 Franklin Rd., Suite 2500  
Southfield, MI 48034  
🌐 <https://www.jaffelaw.com/>



## Practice Areas

- ▶ Emerging & Growth Business
- ▶ Finance
- ▶ Mergers & Acquisitions
- ▶ Securities & Corporate Governance
  
- ▶ Michigan State University College of Law  
J.D., *summa cum laude*  
Board Member and Notes Editor for the Michigan State Law Review
- ▶ Western Michigan University  
B.A. in Political Science, *magna cum laude*

## Bar Admission

- ▶ Michigan

## Overview

Natalie Watkins is an attorney in our Mergers & Acquisitions, Securities & Corporate Governance, Finance and Emerging & Growth Business practice groups.

Natalie assists in the representation of a wide range of clients in securities and capital markets, private debt and equity financings, mergers and acquisitions, and all aspects of corporate formation, governance, and operations. Her expertise includes:

- ▶ Representing issuers in public offerings of equity and debt securities, including counseling clients with respect to disclosure and securities compliance matters with the Securities Exchange Commission, NYSE, and Nasdaq.
- ▶ Assisting in the representation of start-up and emerging growth enterprises in structuring, negotiating, and documenting private placements of debt and equity financings offerings, including convertible note rounds and the sale of preferred stock.
- ▶ Routinely supporting senior partners and clients with merger and acquisition transactions of all types, including asset purchases, equity purchases and mergers for a variety of clients across various industries and jurisdictions.
- ▶ Assisting in advising clients on day-to-day corporate legal needs, including general legal advice, drafting and negotiating commercial contracts, employment and consulting agreements, non-compete agreements, and additional general corporate matters.

## Significant Matters

- ▶ Assisted in the representation of a real estate investment trust in various public offerings raising gross proceeds of approximately \$1.3 billion
- ▶ Assisted in the representation of an encryption and anti-spam software developer and provider in a sale to a publicly traded buyer
- ▶ Assisted in the representation of Virginia Candle Company (Smith Mountain Industries) in a \$100M sale to Newell Brands
- ▶ Assisted in the representation of a specialty food manufacturer in a sale to a private equity buyer
- ▶ Assisted in the representation of a global insurance restoration and rehabilitation company in connection with initial financing and refinancing of \$500M+ syndicated loan facility
- ▶ Assisted in the representation of a nationwide water and sewer pipe rehabilitation firm in connection recapitalization transaction, including equity offering and refinancing of senior and mezzanine debt
- ▶ Assisted in the representation of a precision components manufacturer in connection with recapitalization transaction, including equity offering and refinancing of senior and mezzanine debt

## Affiliations

- State Bar of Michigan
- Young Catholic Professionals

## Recognition

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- Michigan Lawyers Weekly Up & Coming Lawyer 2019
- Michigan Super Lawyer Magazine, Rising Star 2017 and 2018, 2021