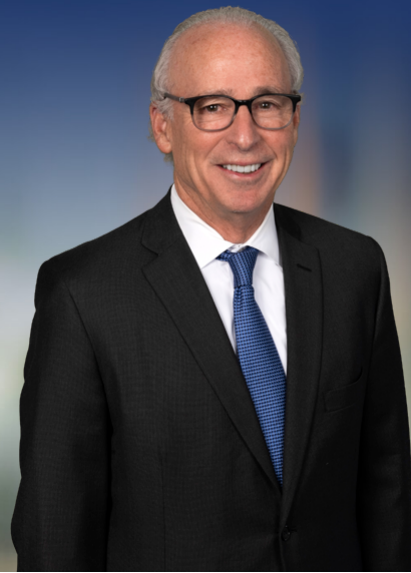


Richard Zussman

PARTNER

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Practice Areas

- Finance
- Real Estate

Education

- University of Michigan Law School
J.D., *magna cum laude*
Order of the coif
- University of Iowa
Bachelor's degree with honors

Bar Admission

- Michigan

Overview

Richard Zussman is an attorney in our Real Estate practice group. He specializes in commercial real estate, finance, and business planning and has more than 35 years of experience representing developers, owners, operators and investors in all asset classes, including senior housing, multi-family units, manufactured housing, office, retail, industrial, mixed-use, and hotels. He provides representation in all aspects of commercial real estate, including acquisitions, dispositions, financing, joint ventures, leasing, restructurings, and workouts. Rick also serves as an advisor to business entities in diverse industries regarding all aspects of formation, governance, and operation. He gears his results-oriented practice toward thoroughly understanding his clients' needs and providing strategic counsel from beginning to end while mitigating risks and planning for the future.

Significant Matters

- Representation of a Real Estate Investment Trust (REIT) in the acquisition and financing of a multi-state portfolio of 56 manufactured housing communities
- Representation of an owner/operator in the recapitalization of 26 senior housing facilities offering independent living, assisted living, and memory care services.
- Representation of a purchaser of two multi-family projects in connection with a reverse 1031 exchange

Affiliations

- State Bar of Michigan, Business and Real Property Law Sections
- American Bar Association Business, Real Property, Probate, and Trusts Sections, Member Bar Admissions
- Kadima, an agency serving the mentally ill in Michigan, Board of Directors and Past President
- 2014 Detroit Maccabi Games, Co-Chairman
- Jewish Community Center of Metropolitan Detroit, Co-Chair of Executive Committee and Past President
- ChildSafe of Michigan, Board Member

Recognition

- Michigan Super Lawyer, 2006—2021
- Chambers USA, America's Leading Lawyers for Business, 2004—2018
- Best Lawyers in America, 2005—2022
- Best Lawyers "Lawyer of the Year" 2019 – Real Estate Law
- DBusiness Top Lawyers 2011—2020