

# GOVERNMENT PROCUREMENT AND BID PROTESTS



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Jimerson Birr's government procurement and bid protest legal team provides comprehensive experience, due diligence best practices, and aggressive compliance-oriented counsel geared towards ensuring that governmental contracts are awarded through an open, fair and transparent process that delivers confidence and assurance to all bidders. The pick-and-shovel governmental procurement process is intentionally strenuous because larger government entities want to weed out vendors that are unwilling or incapable of fulfilling big contracts. However, the government procurement professionals at Jimerson Birr have the relationships and experience required to level the playing field for companies wanting to do business with the government. Our lawyers can assist in identifying the decision makers, navigating the regulations, adhering to the legal and ethical constraints, and incorporating the best industry standards and practices required to produce a bid that wins a contract.

Utilizing our broad range of governmental relationships, our command of government processes, and our expertise in identifying and communicating a bidder's value position, Jimerson Birr helps clients formulate and implement successful business development strategies that enable clients to secure public sector opportunities. When we discover that our clients have been wronged through an error made by governmental officials in soliciting or evaluating bids, misconduct by governmental procurement officers, or an abuse of discretion in the bidding process, our bid protest attorneys are able to quickly appraise the legal and factual merits of potential bid protests and have frank conversations with our clients as to whether litigation advances their business objectives. With a full understanding of the pressing, abridged deadlines required to successfully challenge a winning contract bid, Jimerson Birr lawyers are able to mobilize on a moment's notice to file persuasive bid protests that protect the rights of our clients to obtain fair and impartial consideration. We also defend government contractors against third-party bid protests targeting previously awarded contracts. Whether challenging or defending an award, we understand the nuances of this complex area of law and help companies develop a strategic plan designed to maximize the likelihood of their success.

On the front and back end of government contracting, Jimerson Birr's attorneys resolve issues for clients in a considerate, thorough manner that accounts for all aspects of their business. This holistic approach, attention to detail, and devotion to custom-made client service has been our value-add representation playbook for government procurement and bid protest representation since the firm was founded.

### **We provide a complete range of government procurement and bid protest legal services, regularly offering counsel in areas such as:**

- > Advising and formulating bid and contract award protests
- > Counsel on best practices in all phases of government contracting, from contract solicitation, bid submittal, negotiation, award, performance, and compliance, claim submission and dispute resolution, to contract closeout
- > Defending clients faced with suspension or debarment proceedings
- > Addressing requests for equitable adjustments, requests for price adjustments, cost accounting issues, claims and termination
- > Formulating responses to requests for proposal and qualifications
- > Interpreting and advising on government procurement laws and procedures
- > Subcontracting, joint ventures and strategic alliances
- > Procurement fraud and investigations
- > Data Privacy and Cybersecurity Law
- > Trade Secret Protection
- > Federal, state and local contracts

Jimerson Birr is a premier law firm with a market-leading government procurement and bid protest practice that is tailored to the nuances of the industries we serve. Our teams have a global perspective and strong Florida roots. Our clients look to us to bring a distinctively high degree of quality, passion and creativity to resolve government procurement and bid protest challenges effectively and cost efficiently.

We're honored to work with some of the world's most accomplished organizations and the leaders who drive them. We know that on any given day our clients are confronting competition, corporate advancement, risk management, process and product innovation, resource allocation, efficiency stewardship and talent oversight problems; some days all the above. When our clients place government procurement and bid protest matters with us, they enlist sets of broad shoulders that carry their burdens for them so that they no longer feel their weight. This deep business partnership will give us both an opportunity to be at our best.

We draw on the strength of our character and talents to deliver the best of our firm to every client through true collaboration. On those occasions where our client is concerned it may have erred or is accused of being in the wrong, we help them become right.

We don't confuse effort with results, and we focus on the immutable, allied goals at all times. Partnership with Jimerson Birr on government procurement and bid protest matters means that you are not looking in any direction but ahead.

## Attorneys



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